

20-26 JUNE 2019

Fira de Barcelona, Gran Via Barcelona, Spain

) www.itma.com

POST SHOW REPORT

THE WORLD'S LARGEST TEXTILE & GARMENT TECHNOLOGY EXHIBITION



INNOVATION LEADS THE WAY TO SUCCESS AT ITMA 2019

The 18th edition of ITMA came to a successful close in Barcelona, with seven days of intense business discussions, productive sales efforts and excellent contacts made with a large number of quality buyers. This rewarding participation is accentuated by exciting technology and partnership explorations and knowledge learning opportunities.

We are glad to have you for this successful edition which has once again proved that ITMA is the definitive show for the textile and garment industry. As digital transformation of the textile and garment manufacturing value chain, and sustainability concerns of the industry continue to spawn innovative technologies, we welcome you to unveil your new offerings at the next ITMA. See you in Milan in June 2023.

Fritz P. Mayer, President, CEMATEX



AN INTERNATIONAL AND INCLUSIVE EXHIBITION



G The results from our participation in ITMA 2019 exceeded our expectations. Our digital sewing machine solutions were well received as were our automatic machines and models for technical textiles. The quality of the visitors was high.

Eoghan Murray, Marketing Manager, Juki Central Europe



EXHIBITORS **RESULTS-DRIVEN** MARKETING PLATFORM

Top 15 countries by space

Italy 26% Germany 19% Turkey 10%

China 8% India 5% Spain 5% Switzerland 5% **Belaium** 3% Japan 3%

Netherlands 3% France 2% Taiwan 2%

United Kingdom 2% United States of America 2% Austria 2%

Top 15 countries by number of exhibitors

Italy 21% India 10% Switzerland 4% Taiwan 2% Japan 1% **China** 16% Turkey 10% United Kingdom 3% France 2% South Korea 1% Germany 13% Spain 5% United States of America 3% **Belgium** 2% Netherlands 1% 7 Garment & Embroidery Colourants & Chemicals Nonwovens Research & Innovation. & Services & Braiding Spinning,



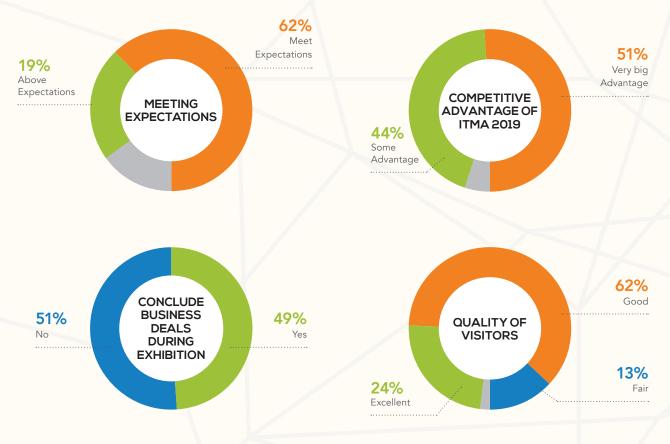
19% **FINISHING**

16% **SPINNING**

11% WEAVING

9% PRINTING **KNITTING**

EXHIBITOR SURVEY



Results from responses of 518 exhibitors

66 Overall, it has been a good ITMA for us. We came with low expectations, but they have been considerably exceeded. Although we did not get a large number of visitors, the quality was very high. We had many conversations and negotiations, which was somewhat contradictory to the ongoing negative market sentiments.

Johan Verstraete, Vice-President, Weaving Machines of Picanol

VISITORS **GLOBAL PARTICIPATION**

AMERICAS (12%)

Argentina Bolivia Brazil Canada Chile Colombia Costa Rica Cuba Dominican Republic Ecuador

Falkland Islands Guatemala Honduras Mexico Panama Paraguay Peru Puerto Rico United States Uruquay Venezuela

EUROPE (58%)

Albania Liechtenstein Andorra Lithuania Austria Luxembourg Belarus Macedonia Belgium Malta Moldova Bosnia and Herzegovina Monaco Bulgaria Montenegro Netherlands Croatia Czech Republic Norway Denmark Poland Estonia Portugal Finland Romania France Russia Georgia San Marino Germany Serbia Slovakia Greece Hungary Slovenia Iceland Spain Ireland Sweden Switzerland Italy Turkev Jersev Ukraine Kosovo Latvia United Kingdom

AFRICA (3%)

Algeria Botswana Burkina Faso Côte d'Ivoire Ethiopia Gabon Ghana Guinea-Bissau Kenya Madagascar Mali Mauritania Mayotte Morocco Nigeria Oman Senegal South Africa Swaziland Tanzania Togo Tunisia Uganda Zimbawee

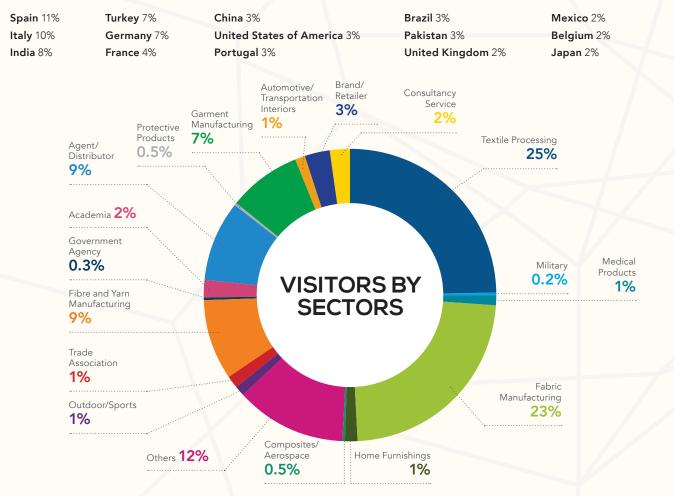
ASIA AND AUSTRALASIA (27%)

Afghanistan Armenia Australia Azerbaijan Bahrain Bangladesh Cambodia China Egypt Fiji French Polynesia India Indonesia Iran Iraq Israel Japan Jordan Kazakhstan Kuwait Kyrgyzstan Lebanon

Malaysia Mauritius Mongolia Nepal New Zealand Pakistan Palestinian Territories Philippines Qatar Saudi Arabia Singapore South Korea Sri Lanka Syria Taiwan Tajikstan Thailand Turkmenistan United Arab Emirates Uzbekistan Vietnam

QUALIFIED VISITORS ACROSS THE ENTIRE VALUE CHAIN

Top 15 countries









VISITOR INFORMATION

66 A VDMA survey at ITMA 2019 showed, that almost 90% of the exhibiting member companies considered both, the quantity and quality of visitors as good or very good. Visitors from all over the world came to Barcelona to discuss new projects.

> Regina Brückner, CEO of Brückner Group and Chairperson of the VDMA Textile Machinery Association

Purchase 42% 15% **Decision Making** Not Applicable **KEY DECISION MAKERS AND INFLUENCERS** 15% 9% Source Specify Equipment/ Information Product



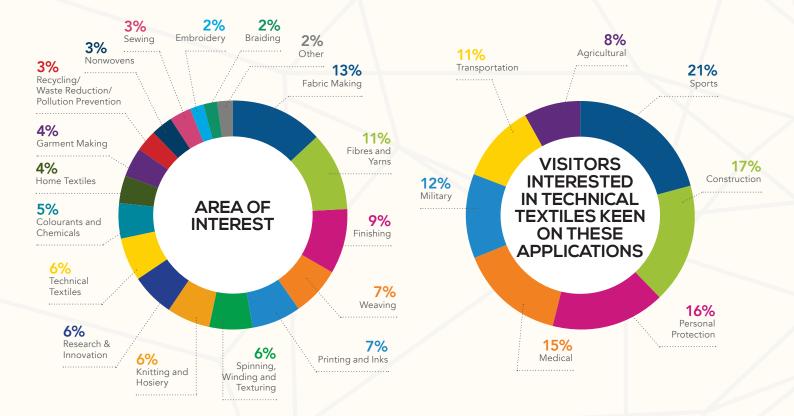




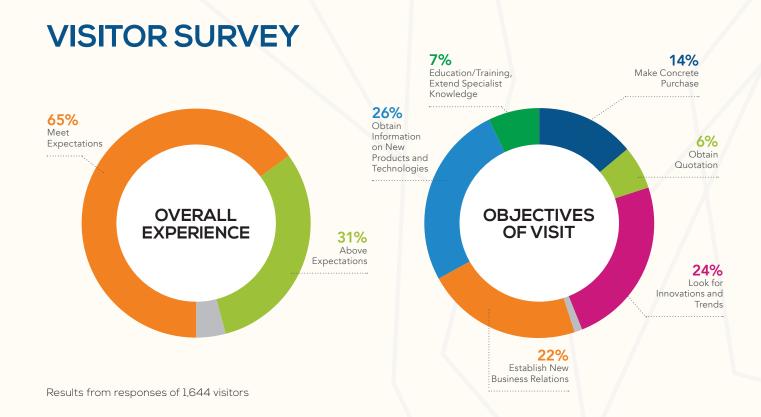
19%

Influence/Recommend





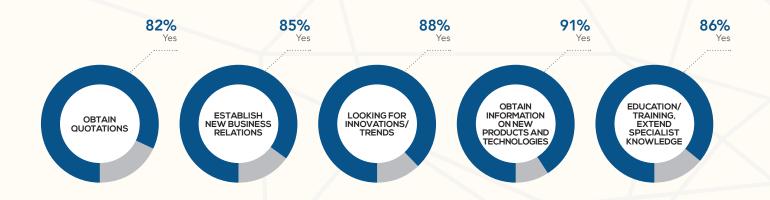




I missed the last ITMA in Milan. After eight years, I find there is a big jump in technology. There are many interesting new developments, such as digitalisation and automation, as well as more eco-friendly products. I came here to also buy equipment for my factories, so this has been a fruitful trip for me.
Mr Kihak Sung, Founder of Youngone Corporation & President of International Textile Manufacturers Federation



Objectives of visit



66 ITMA is a meeting of the minds. As much as it is a machinery fair, it's also about understanding new technologies; meeting with your peers and colleagues from various sectors of the industry to understand the challenges and how to address them. One of the key trends we've seen this year, is about sustainability and Industry 4.0.

Rakhil Hirdaramani, Director of Hirdaramani & Manufacturers Committee Chair of the World Federation of Sporting Goods International



ITMA INNOVATION LAB

A new initiative at ITMA 2019, the ITMA Innovation Lab featured four key components.

RESEARCH & INNOVATION PAVILION

The pavilion continued to be the focal point for industry stakeholders keen to learn more about cutting-edge textile research and developments. In a survey of pavilion exhibitors, 70% of the respondents indicated that ITMA 2019 met their expectations while 29% agreed ITMA was above their expectations; 86% indicated they received good or excellent quality visitors.

ITMA SPEAKERS PLATFORM & INNOVATION VIDEO SHOWCASE

Both the Speakers Platform and video showcase were very well received by ITMA 2019 visitors. They were held over five days across four themes. ITMA 2019 exhibitors were joined by invited industry speakers. Some 60 presentations were given at the Speakers Platform which was complemented by a finance forum.

GITMA is the most important trade show for DITF and for the textile industry.....It is truly the textile and garment innovation platform for the industry.

Hendrik Hauss, Manager Public Relations, Deutsche Institute für Textil- und Faserforschung - DITF DENKENDORF

ITMA SUSTAINABLE INNOVATION AWARD



Industry Excellence Award

Winner Candiani SpA Nominated by: Lenzing AG Innovation: Candiani Re-Gen: Creating Circular Denim

Finalists Levi Strauss & Co Nominated by: Jeanologia S.L

Innovation: FLX Customization Studio

Lee

Nominated by: Tonello S.R.L. Innovation: All-in-One System

G ITMA represents the widest global gathering of our industry and the only platform which can showcase the innovation we need to change the impact of what we do on our planet.

Alberto Candiani, President, Candiani SpA

Research & Innovation Excellence Award – Master's

Winner

Mathias Zidda Nominated by: Institut Für Textiltechnik, RWTH Aachen University Thesis: Development of a Gear Driven 3D Rotational Braiding Machine and Its Control Concept

First runner up

Sarika Sunil Borikar Nominated by: D.K.T.E. Society's Textile & Engineering Institute Thesis: Sanitary Napkin: A Greener Approach

Second runner up Pamela Massaccesi Nominated by: Universidad De Buenos Aires Thesis: TUTTI – Reusable Food Wrapping

FIRST CLASS KNOWLEDGE SHARING AND COLLABORATION

ITMA forums

The ITMA-EDANA Nonwovens Forum and Textile Colourant & Chemical Leaders Forum received overwhelming response and more seats had to be added to accommodate more participants.

ITMA-EDANA Nonwovens Forum

1 keynote + 10 presentations + 1 panel discussion Theme: Exchange of views on the nonwoven processes of the 2030s

Textile Colourant & Chemical Leaders Forum 13 presentations + 1 panel discussion Theme: Theme: Meeting Resource Challenges in the **Circular Economy**

Co-located events

Exhibitors and visitors were thrilled with the extensive knowledge exchange and networking opportunities at ITMA 2019 provided by leading industry partners.

Better Cotton Initiative Seminar

European **Digital Textile** Conference

Planet Texiles

SAC & ZDHC Manufacturer Forum

Texmeeting by TEXFOR

Tex-Summit Global

66 The Sustainable Apparel Coalition hosted one of its manufacturer forums at ITMA this year and planned its annual global member meeting around ITMA. It was a pleasure to work with the wonderful ITMA team, who ensured the SAC-ZDHC Manufacturer Forum was a great success. Offering the SAC events in conjunction with this international industry showcase gave our audiences an opportunity to connect with value chain partners, meet other industry leaders, and explore the latest machinery and technologies that support sustainable practices.

Amina Razvi, Executive Director, Sustainable Apparel Coalition

WORLDWIDE INDUSTRY ENGAGEMENT AND PROMOTION

A global marketing and communications programme was undertaken to reach out to key buyers. The multi-prong promotional efforts range from print and digital advertising, social media and public relations to visits to major textile and garment hubs, and collaboration with partners, including trade and industry organisations, media and travel agents.

Onsite, more buzz was created with the launch of 'ITMA Live' to capture interesting happenings and provide newsworthy live reporting. The videos were screened around the venue, and posted on the website and social media platforms.

66 Even almost 70 years after its inception, ITMA remains the most important meeting point for the textile industry, and has over the years developed into the Olympics of our sector. In an economically challenging time, the event in June sent out clear signals concerning innovation.

Claudia van Bonn, Editor-in-Chief, Textile Technical Publications, dfv media group





AN ECO-CONSCIOUS ITMA IN THE MAKING

As the textile and garment industry grapples with sustainability challenges, ITMA also made its first steps towards a green exhibition. Initiatives included working with the venue owner, partners, exhibitors and visitors to be more ecoconscious by rethinking, recycling, reusing and reducing wastes.

Some of the efforts were: getting the venue to offer plastic-free catering options, producing electronic versions of the exhibition catalogue and marketing collateral, and encouraging the use of public transport. Exhibitors were also advised to cut down on wastes, not to produce excessive amounts of collateral, and to donate unconsumed food.

66 As we begin our journey towards a more eco-conscious ITMA, we thank you for your efforts and support. Let us work together for an even more sustainable exhibition for future editions.

Charles Beauduin, Chairman, ITMA Services



el Coalition's vear, and textile industry no unnecessary environmental as a positive impact on the people unities associated with its activities

PRINTABLE

CARE #ECOWEAR ECO PASSPORT

OEKO-TEX ® M X d 0 X

RESPONSIBLY

Be inspired by the success of ITMA 2019!

Take a stand at the world's largest textile and garment technology exhibition



8 - 14 June 2023 Fiera Milano Rho Milan, Italy

SHOW OWNER

CEMATEX

CEMATEX ASSOCIATIONS

ACIMIT (Italy) AMEC AMTEX (Spain) BTMA (United Kingdom) GTM (Netherlands) SWISSMEM (Switzerland) SYMATEX (Belgium) TMAS (Sweden) UCMTF (France) VDMA (Germany) ORGANISER



Space application opens 2021

To register your interest, email: application@itma.com